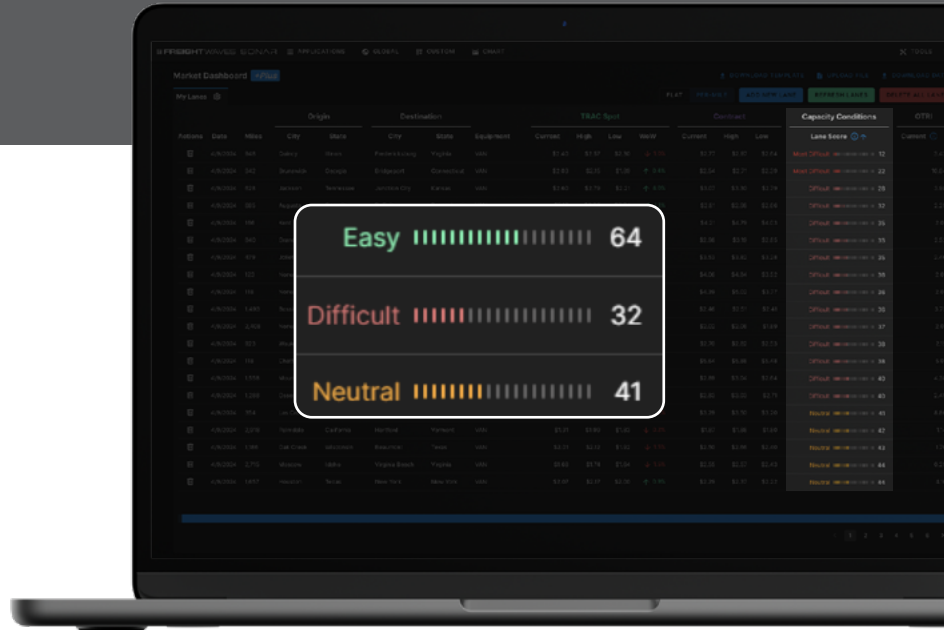


SONAR Lane Scores at a Glance

Comparing the Use Cases for SONAR Lane Scores and Capacity Lane Scores



SONAR Lane Scores

Scaled from 1-100 (difficult to easy coverage)

Built using load balance data (OTVI & ITVI)

90-day lookback

Score are updated weekly on Sunday

API requests covering a date range that extends beyond 1 week will return a single average score from the start date to end date

Relative to the total population and can be ranked against one another

Optimized to provide the best visibility into overall lane coverage conditions

Ideal for bid/RFP assessments, prioritizing lanes based on capacity conditions, network optimization and analysis

Capacity Lane Scores

Scaled from 1-100 (loose to tight market conditions)

Built using modeled scenarios with OTVI, ITVI, OTRI and volatility data

4-week lookback

Tables are updated daily

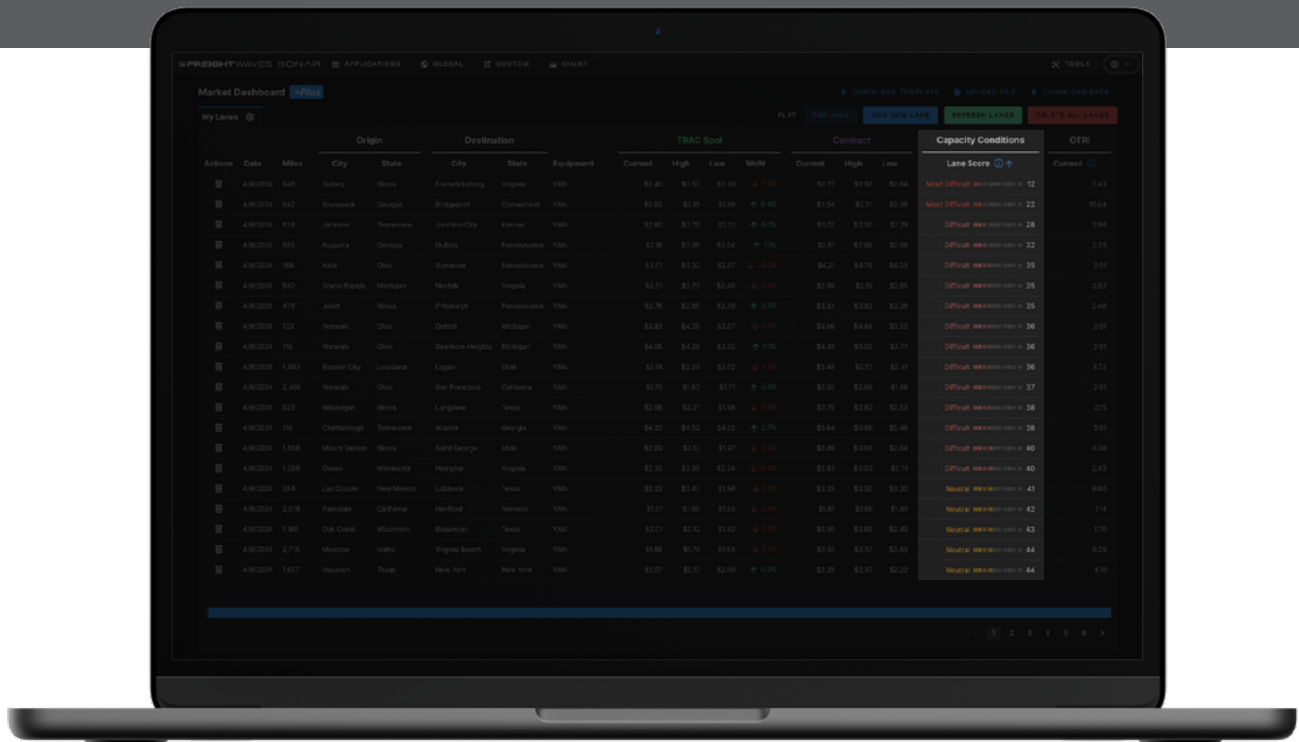
API requests covering a date range will return the discrete daily lane score for each day between the start date and end date

Relative to the individual lanes and should not be comparably ranked against other lanes

Optimized to provide the best visibility into near-time changes in market conditions

Ideal for gaining visibility into emerging market changes, informing directional changes in near-term spot prices, and assessment of relative market volatility

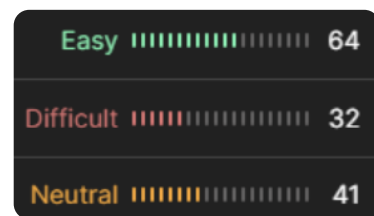
SONAR



How to Use Both Scores Together

Both scores can be used together to provide greater overall visibility around lane quality and capacity conditions.

- + The SONAR Lane Score provides a great primary lane quality assessment via a score and/or visual cue:
- + The SONAR Lane Score enables users to rank different lanes against each other when quoting multiple lanes.
- + The Capacity Lane Score can be incorporated to add refined visibility into the near-term changes of coverage conditions. This can be accomplished by using the directional change of the Capacity Lane Score over the past 2-3 days, as well as the velocity of change.



For more information or assistance using SONAR Lane Scores or Capacity Lane Scores, contact your dedicated customer service manager.